

Message Text

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PAGE 01 MELBOU 00550 060704Z

21

ACTION EB-07

INFO OCT-01 EA-10 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00

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FM AMCONSUL MELBOURNE

TO SECSTATE WASHDC 2729

INFO AMEMBASSY CANBERRA

UNCLAS MELBOURNE 0550

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TAGS EAIR, AS

SUBJ: CIVAIR: RESOLUTION TO EXCURSION FARE SURCHARGE

REF: MELBOURNE 0161

1. FOLLOWING LETTER RECEIVED FROM RUSH CLARK, MANAGING
DIRECTOR, PAN AMERICAN AUSTRALIA, REGARDING THE EXCURSION
FARE SURCHARGE:

QTE: MR ROBERT A. BROWN
DEPUTY CONSUL GENERAL
AMERICAN CONSULATE GENERAL
SOUTH MELBOURNE 3205

DEAR BOB:

FOLLOWING THE DISCUSSIONS INVOLVING U.S. AND AUSTRALIAN
GOVERNMENTS, AND ALSO PAN AM AND QANTAS - REGARDING
EXCURSION FARE SURCHARGE VIA THE U.S.A. YOU WILL BE
INTERESTED TO KNOW THE MATTER HAS BEEN RESOLVED AND
THE NEW TARIFF PUBLISHED AND APPROVED.

THE SURCHARGE PROPOSED DECEMBER 01, 1974 HAS BEEN REDUCED
\$59.60 TO AU\$97.20 FOR ROUND TRIP TRAVEL OVER THE SYDNEY
LONDON VIA U.S.A. ROUTE. THE PRE DECEMBER 1974 SURCHARGE
WAS \$42.00.

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WE ANTICIPATE THE EASING OF THIS PUNITIVE COMPETITIVE
RESTRICTION WILL ASSIST IN RESTORING SOME PAN AM
TRAFFIC ON THIS ROUTE AND IMPROVE OUR ABILITY
TO PROMOTE THE VISIT U.S.A. MARKET. WE EXPECT TO
EVENTUALLY REGAIN ONE-QUARTER OF THE LOST BUSINESS.

WE GREATLY APPRECIATE YOUR ASSISTANCE IN THIS MATTER
AND THE EFFORTS OF THE U.S. GOVERNMENT AS WELL IN
THE UNITED STATES. WITHOUT THIS SUPPORT NOTHING
WOULD HAVE BEEN ACCOMPLISHED.

CORDIALLY, (SIGNED) RUSH S. CLARK, MANAGING DIRECTOR
UNQTE.
BRAND

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Message Attributes

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Disposition Event:
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